



**Synack**<sup>®</sup>

FINAL DELIVERABLE

*Angelica, Ankita, Tushar, Cindy, Yanan*



# MEET THE TEAM



**Angelica Song**  
*Business Admin &  
Toxicology*



**Ankita Inamdar**  
*Business Admin &  
Data Science*



**Tushar Narula**  
*Sustainable  
Environmental  
Design*



**Cindy Tang**  
*Business Admin &  
Sociology*



**Yanan Zeng**  
*Biomedical  
Engineering*

Introduction

Project Scope

Recommendation

Team Approach

Findings

Next Steps



# PROJECT SCOPE

## *TASK*

How to increase the number of women in the cybersecurity workforce;  
how to increase the number of women at the C-suite level and as  
conference presenters

## *PROJECT SCOPE*

Create a structured industry survey that focuses on women in cybersecurity &  
other DEI communities to address the lack of representation in the field

With the 50-100 survey results, the team intends to inspire action & change  
in the cybersecurity space for women and other minority groups



# RECOMMENDATION

1. As the Industry is male-dominated, there may be a high chance of tokenism to drive change and less efforts to improve representation through a company's pipeline

**Recommendation:** Provide a sense of inclusion through recruitment reporting strategies & highlighting achievements for all positions



# RECOMMENDATION

**2. There is a lack of cultural intelligence due to the low representation of various races in the industry**

**Recommendation:** Increase C-suite DEI positions and take conscious initiatives such as creating 'Notice Boards' (change perspectives to gain essential information) and making space for all employees to include positive elements about their lived experiences and highlight diversity as a strategic advantage



# RECOMMENDATION

**3. STEM study and cybersecurity as a career path is a hard choice in the early stages which turns into lack of experience and barriers for women to reach higher levels within the industry**

**Recommendation:** The industry can invest in more internship opportunities at the entry-level and partner with femtech clubs in universities to work the talent pipeline from the bottom-up to incentivize and increase representation with skill; there may also be an increase in the mentorship programs and a rigorous promotion of non-technical roles in the security field to reduce the feeling of ‘lack of qualifications;’ keep talks and conferences





# POTENTIAL HEADLINES

## *Most women in security feel like they don't have a path to an executive position*

- Only **35.98%** said they can see themselves progressing vertically
- **47.06%** hope to be an executive in cybersecurity
- **19.25%** will not be in cybersecurity

## *Diverse individuals make up a range of % of the C-suite in cybersecurity*

- **39.47%** said there are 4+ female executives at their organization
- **33.68%** said there are 0 underrepresented minority executives

## *5.26% of respondents had less than 10% women on their cybersecurity team*

- **82.66%** said the ratio of females is <50%
- **17.37%** said the ratio of females is 50%+



# TEAM APPROACH

Company Background



**PHASE 1**

Industry Research

Survey Design



**PHASE 2**

Distribution

Interviews



**PHASE 3**

Analyze Data

Create Report



Introduction

Project Scope

Recommendation

Team Approach

Findings

Next Steps





# SURVEY DESIGN & DISTRIBUTION

**37 Questions**

**282 Responses**

**Survey is still active**

*Medium of Data Collection & Analysis*



**Distribution Channels Acquired:**

- Synack Outreach Contact List
- LinkedIn
- Haas MBA
- Berkeley ISO
- Gmail
- Cal Alumni



Introduction

Project Scope

Recommendation

Team Approach

Findings

Next Steps



# ANALYZING DATA

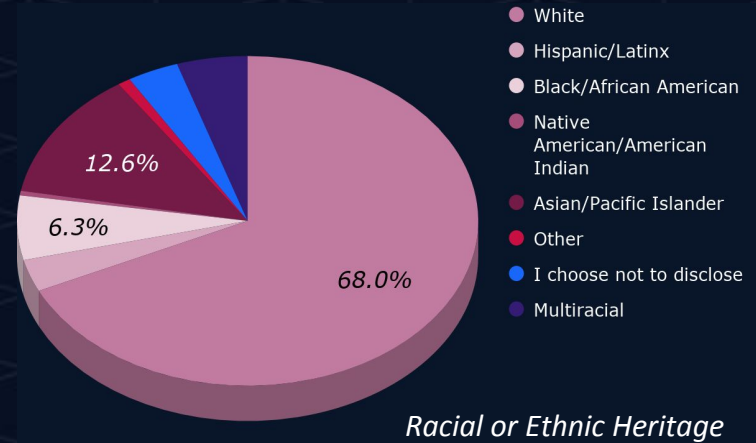
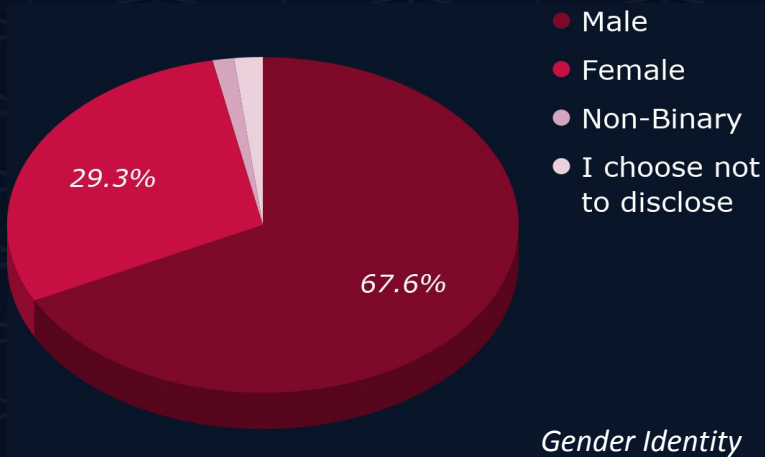
## DEMOGRAPHICS

**44.14%** Work in Cybersecurity Field

**56.31%** 13+ years in Cybersecurity

**31.98%** CISO/C-suite

**20.27%** Veterans



Introduction

Project Scope

Recommendation

Team Approach

Findings

Next Steps



# ANALYZING DATA

## KEY INSIGHTS & TRENDS

### POSITIVES

- **53.23%** apply for cybersecurity jobs when they don't meet the full set of qualifications
- **52.17%** feel there is sufficient representation of women at their current job level
- **61.20%** say there are women-centered ERGs or initiatives in their organization
- **54.10%** say there are URM ERGs at their company

### DELTAS

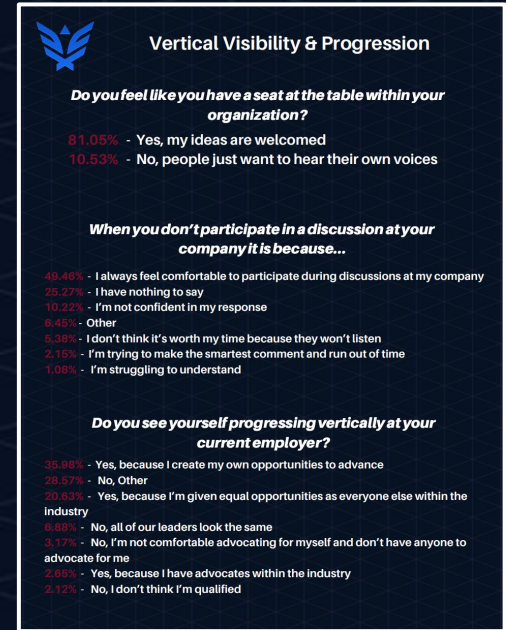
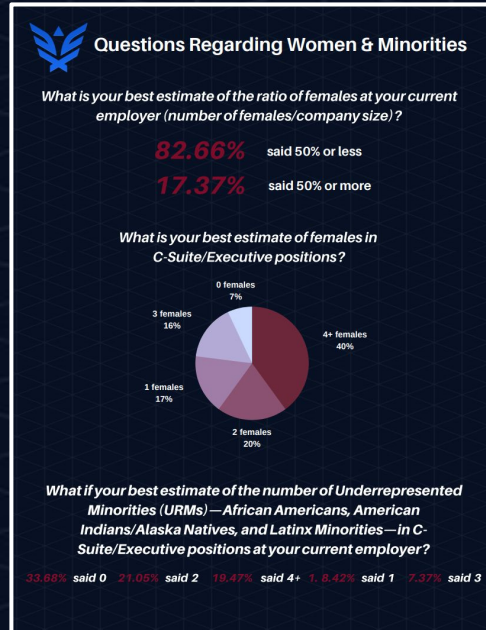
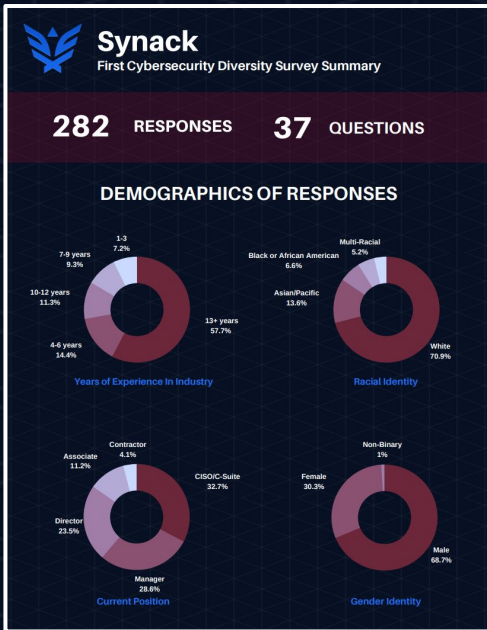
- **69.89%** say they do not feel there is sufficient representation of women in cybersecurity, but the industry is moving in the right direction
- **65.05%** say they do not have a mentor or sponsor at their firm or within cybersecurity







# SURVEY IN A SNAPSHOT



Introduction

Project Scope

Recommendation

Team Approach

Findings

Next Steps



# QUOTES

“Women do not go into the military as large a group as men, so **top secret credentials are less**. Women come into IT and expect that the group should be all inclusive but generally it is the same for men, as a newbie, you need to be tough, thick-skinned and willing to step up to help out. **It is a boys club in IT** but if you are a strong, you will be accepted and wanted by the group. **STEM is still an ongoing project for women,**”

- ISC2/ISSA Member

“In my school and college, I have seen **a good balance of gender in STEM education**, I am not sure why there’s a gender inequality in male to the female workforce when it comes to STEM jobs. No one is saying that we don’t hire women, and we shouldn’t be focusing on just training women because there is some inequality in the gender workforce”

“Unfortunately, there are **not as many women who have interest in this field**. I also teach at a major university, and even my classes are disproportionate. However, the women I have had the opportunity to teach, mentor or work with, typically do better in the field of cybersecurity. **The diverse thinking and attention to detail is usually superior by women than men.**”

Introduction

Project Scope

Recommendation

Team Approach

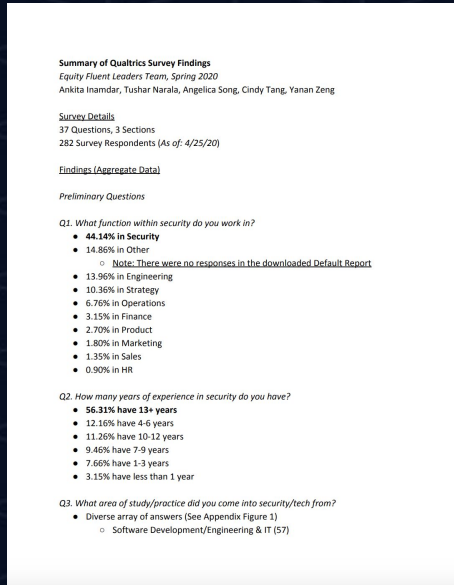
Findings

Next Steps





# FURTHER DATA



## Summary of Qualtrics Survey Findings

- 90-page Default Report condensed to 17 pages
- Includes all raw data, free response aggregates
- Key findings for each question are highlighted
- All 37 questions, 282 responses are reflected

*Click the image to the left to access Summary PDF*

Introduction

Project Scope

Recommendation

Team Approach

Findings

Next Steps



# TEAM TAKEAWAYS

1. A deeper understanding of **consulting in the cybersecurity field** and structural logistics such as work plan creation, scoping, and market research
2. A detailed understanding of the **process of survey design, data analysis in Qualtrics, and outreach through various distribution channels**
3. An amazing opportunity to **interact with the vast network** in the cybersecurity industry and receive their viewpoints on DEI
4. **Gained skills** such as task distribution, opportunity metrics, and internal team management in physical as well as remote settings
5. An overall knowledge of the **structure of the industry** and the various technical and non-technical roles available in cybersecurity today

Introduction

Project Scope

Recommendation

Team Approach

Findings

Next Steps



# EFL LEARNINGS

1. The importance of **making ourselves available as mentors and sponsors** in the various industries we are a part of so that we can promote diversity and inclusion efforts
2. In the companies we work in, we will make sure to **promote conscious inclusion** and prevent biases from impacting any hiring/promotion decisions we make
3. We will make sure to **outreach to and promote any interesting opportunities** we find to the rest of our network because they might not be aware of them
4. As we progress in our personal career journeys, we will seek opportunities to **extend the visibility of our fields** and related fields to young and/or underrepresented groups to empower them forward
5. We will continue to **use data to drive recommendations**, action items, and progress in the realm of EFL moving forward



# NEXT STEPS FOR SYNACK

**BUILD  
REPORT**

**MARKET  
HEADLINES**

**INDUSTRY  
CHANGE**

Synack will put together **cybersecurity's first industry report on gender diversity** with key findings and metrics from our survey data highlighting trends and insights

This industry report will be made **publicly available and drive change** in the realm of DEI in cybersecurity for years to come

Introduction

Project Scope

Recommendation

Team Approach

Findings

Next Steps



**Thank you Monica & Synack  
for this incredible opportunity to move  
the needle on DEI in cybersecurity!**

*We welcome any questions, comments, or feedback at this time*